

Disclaimer

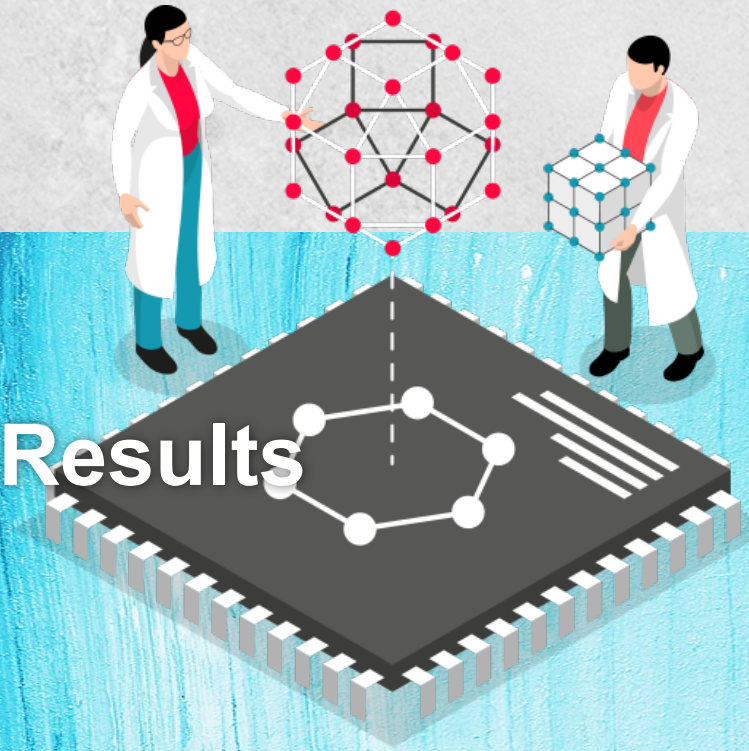
We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us. We undertake no obligation to publicly update or revise any forward looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

MACHVISION **Investor Conference** **(3563 TT)**

Jasper Chen President

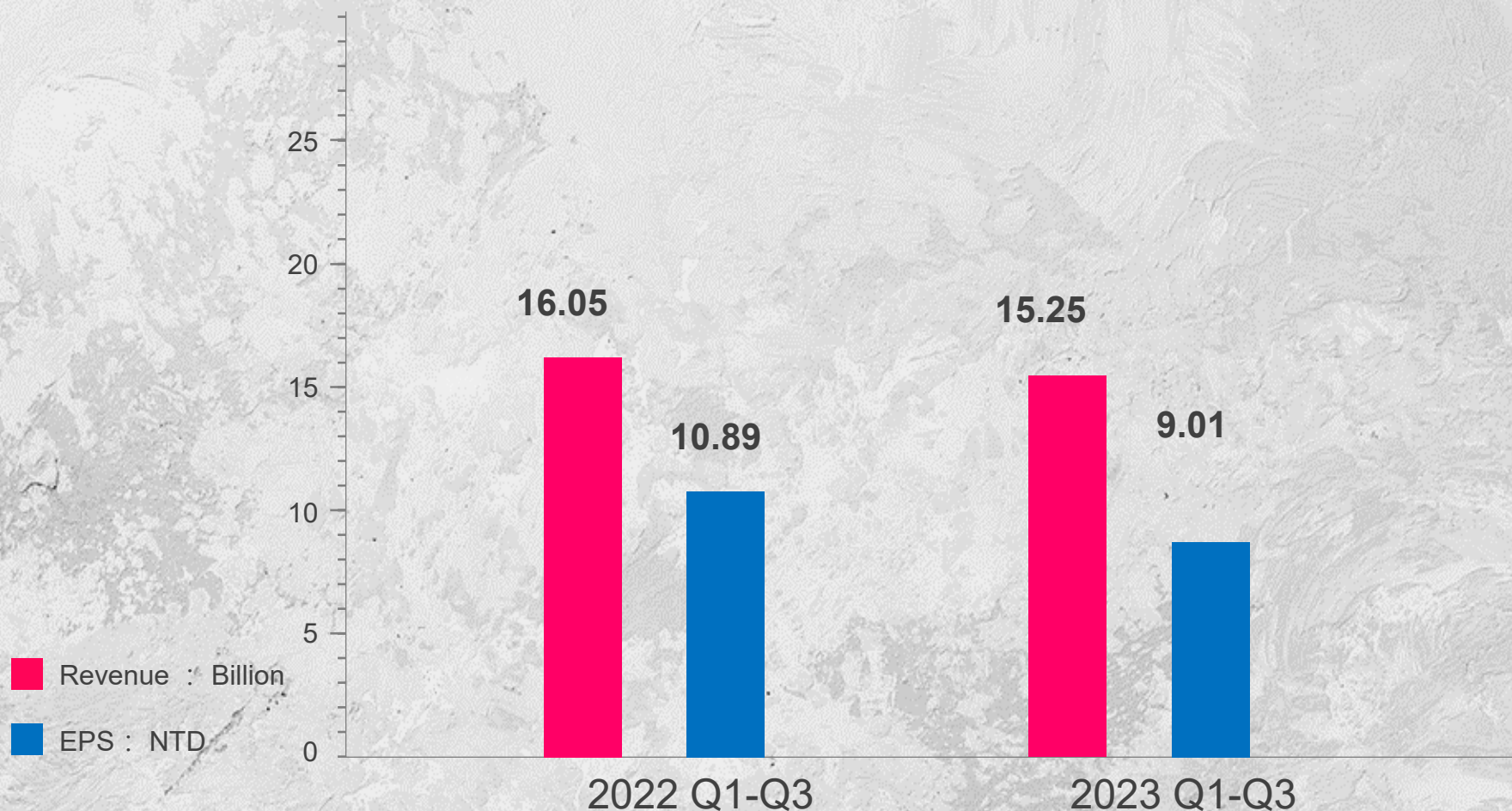
2023 / 12 / 20

- 2023 Q1~Q3 Operating Results
- Operating Prospect



2023 Q1~Q3 Operating Results

Revenue and EPS comparison between 2022 and 2023



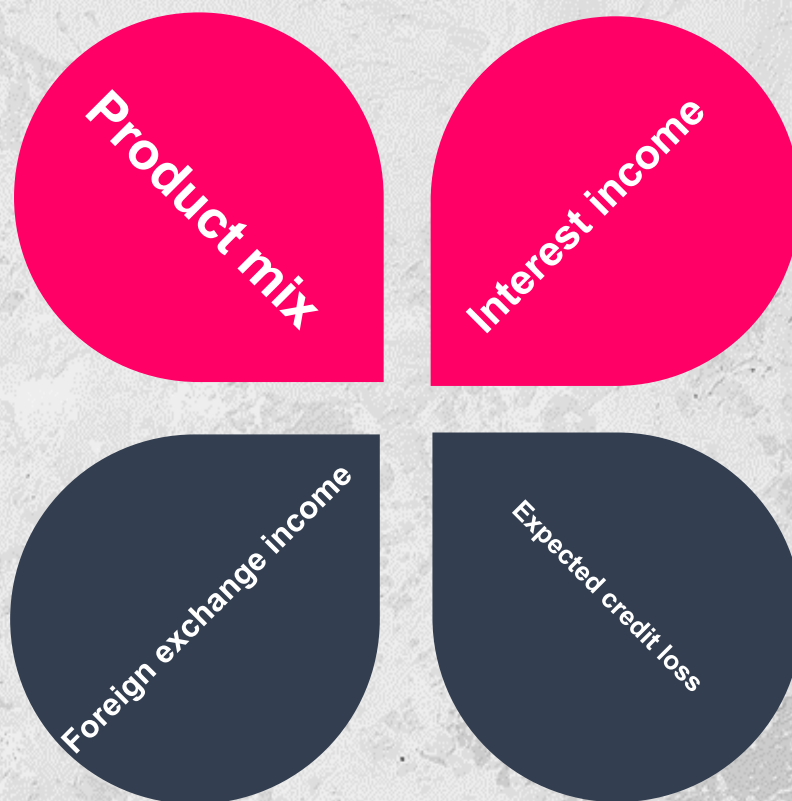
2023 Operating Results

Gross margin and Net Profit Margin

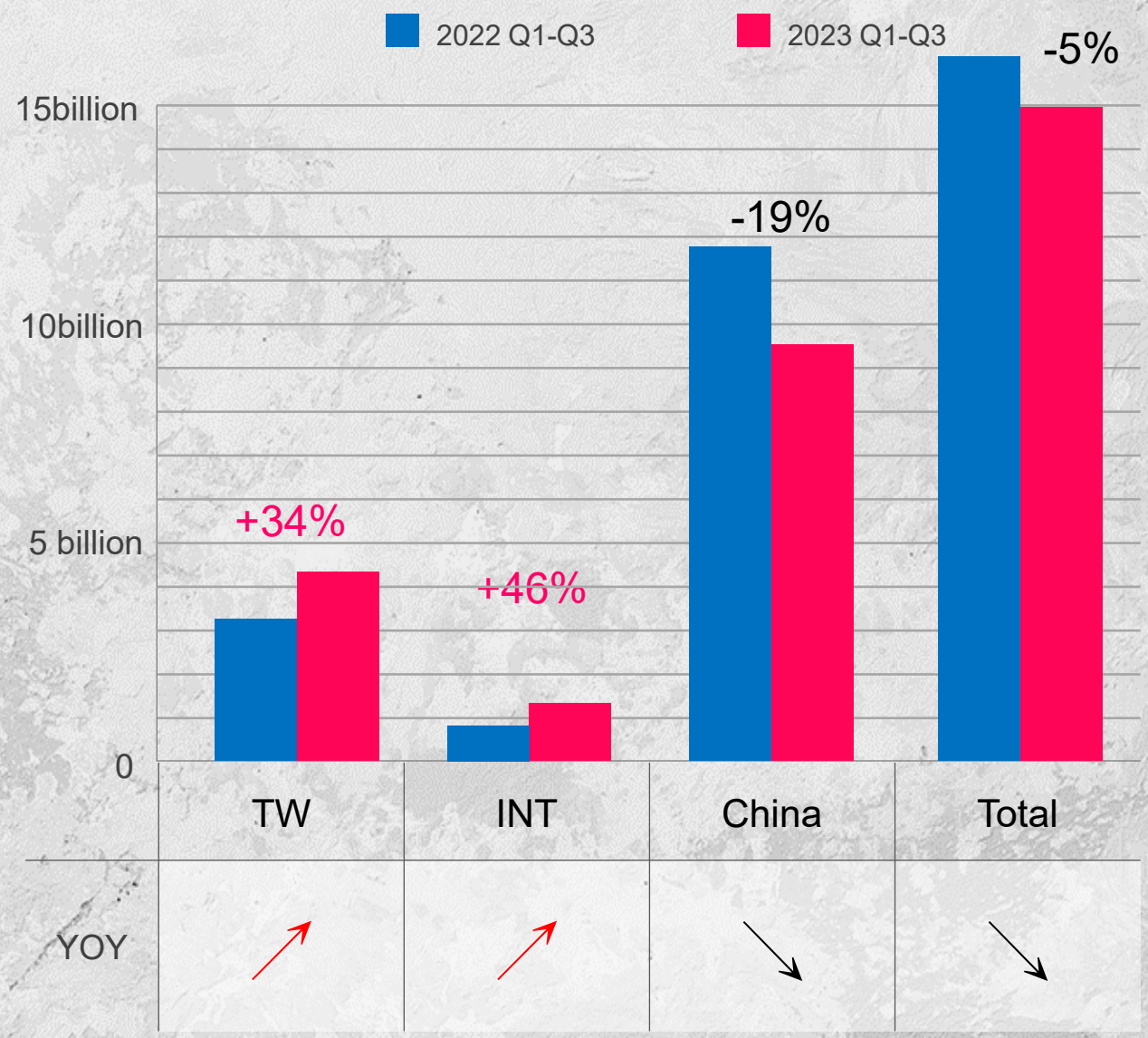
	2022 Q1-Q3	2023 Q1-Q3
Gross Margin	58%	61%
Net Profit Margin	31%	28%

2023 Q1~Q3 Operation Review

Analysis of the difference between 2022 and 2023 gross profit margin and profit margin

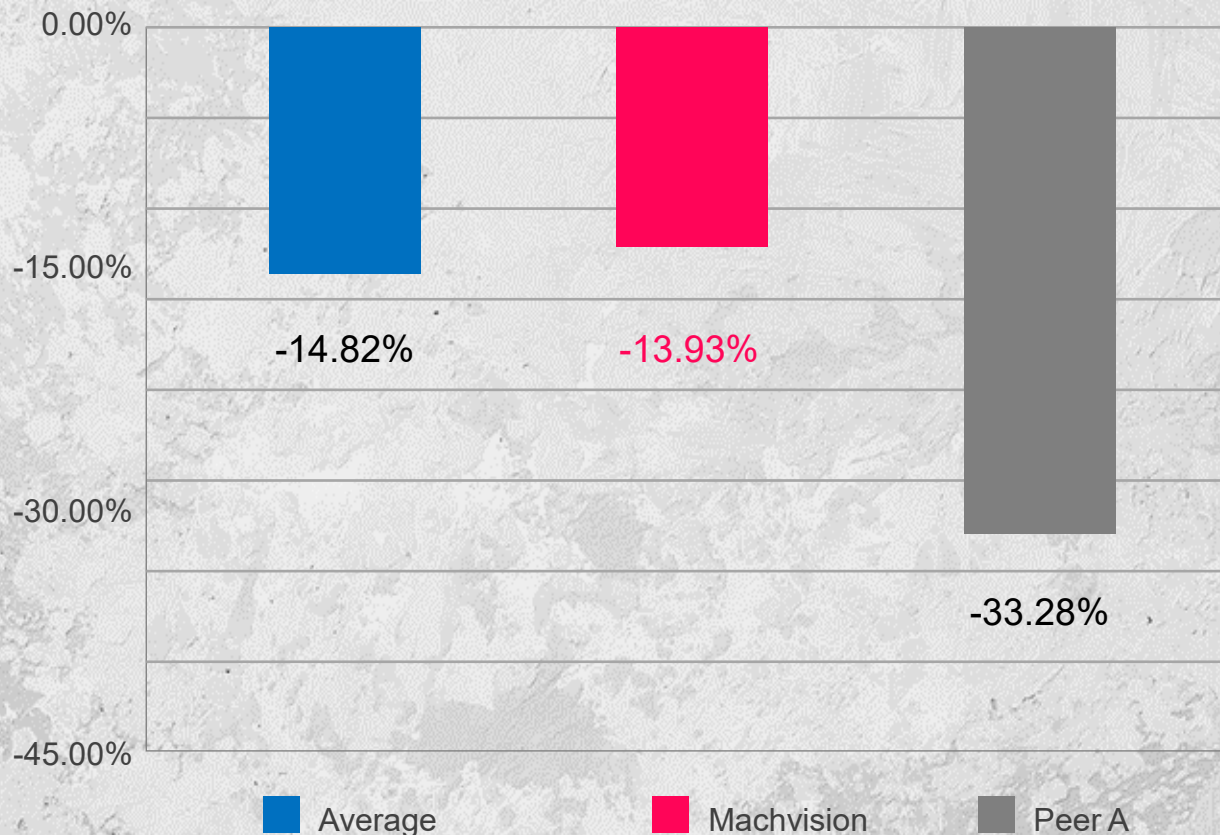


2023 Sales Review by area



PCB equipment manufacturers revenue comparison in 2023

Revenue (annual) growth rate



Data source: Taiwan Circuit Board Association TPCA compiled from MOPS/listed and over-the-counter company PCB equipment vendors revenue statistics in October 2023

Revenue comparison of PCB manufacturers in 2023



Product development progress

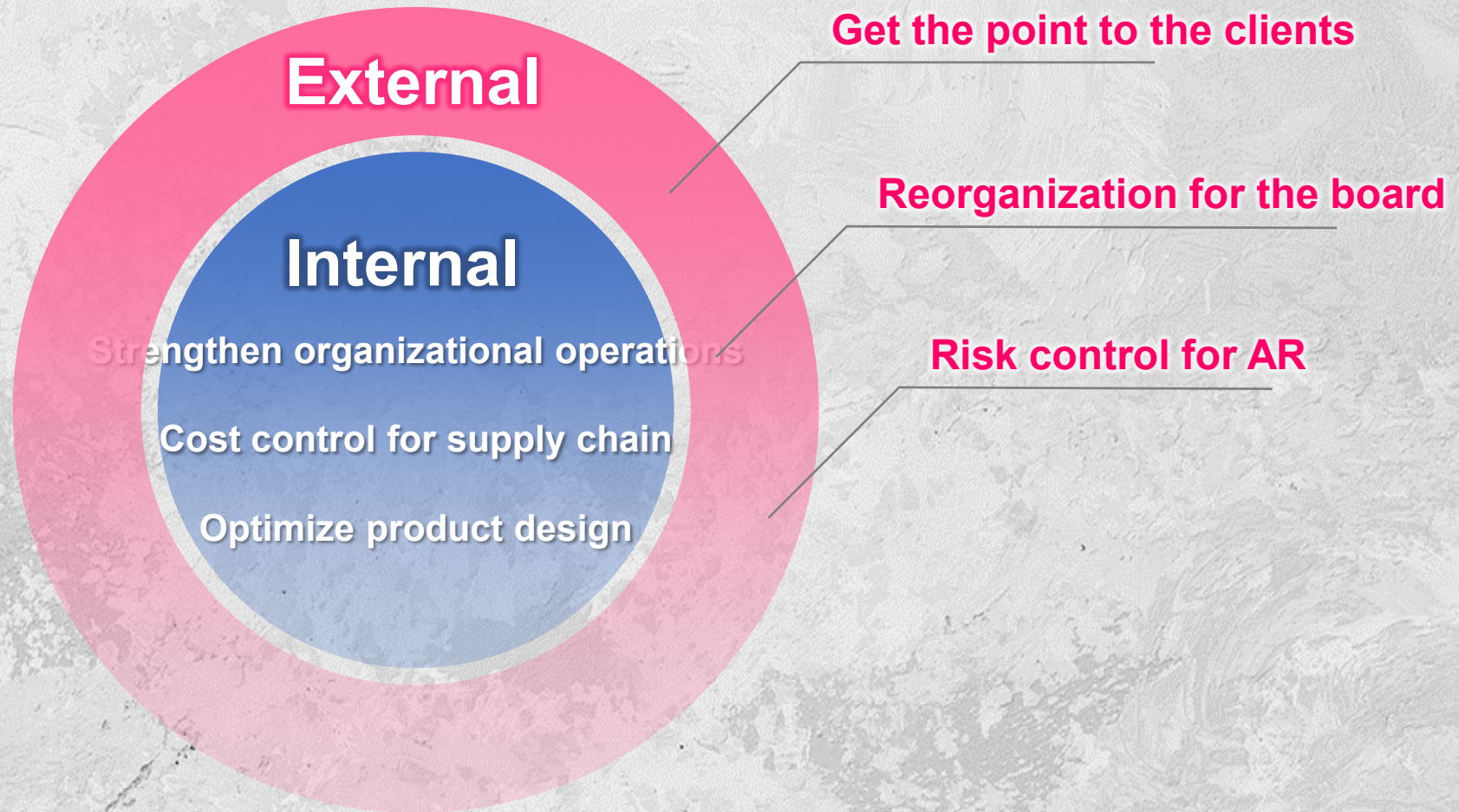
Equipment	2022	2023
Smart Camera	Steady	→
PCB mini LED	Steady	↘
Wafer Packaging	Steady	→
Substrate & SLP	Steady	↗
INDEX CCD 4W Tester	Continuous	Continuous

2023 Q4 and 2024 prospect



- Q4 low revenue
- 2024 steady and conservative revenue
- Board layout

Countermeasures to the upcoming operation



Supply chain control



- **Strengthen supply chain management**
- **Optimize procurement management process**
- **Control quality and improve efficiency**

2024 Forecast

4W Tester



Substrate & SLP



FPCB



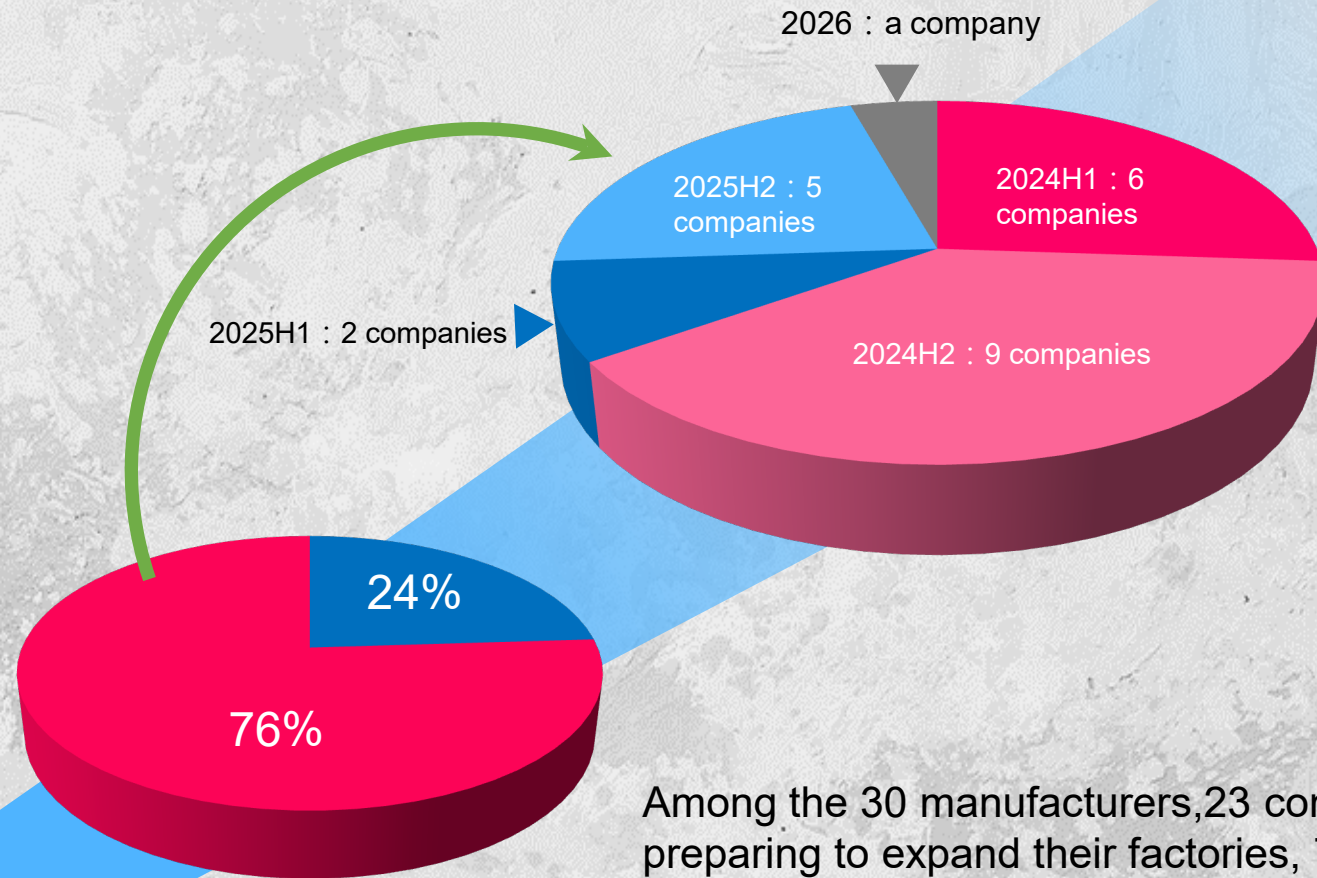
Semi Product



Southeast Asia Layout



PCB manufacturers expansion and mass production estimates in Southeast Asia



Among the 30 manufacturers, 23 companies are preparing to expand their factories, 7 companies under evaluation.

Q & A

